



THE MISSION CONTINUES

FINANCIAL STATEMENTS
WITH INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2018

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Independent Auditor's Report

Board of Directors
The Mission Continues
St. Louis, Missouri

We have audited the accompanying financial statements of The Mission Continues (“TMC”), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to TMC's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of TMC's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Mission Continues as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Brown Smith Wallace, LLP

St. Louis, Missouri

June 24, 2019

THE MISSION CONTINUES

Statement of Financial Position

December 31, 2018

ASSETS

Cash and cash equivalents	\$ 6,518,507
Certificate of deposit	549,069
Investments	3,006,022
Promises to give, net	2,820,867
Other assets	277,508
Property and equipment, net	94,999
	<u>13,266,972</u>

Note Receivable, net

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TOTAL ASSETS

\$ 13,266,972

LIABILITIES AND NET ASSETS

Liabilities

Accounts payable	\$ 224,664
Accrued expenses	111,927
	<u>336,591</u>

Total Liabilities

336,591

Net Assets

Without donor restrictions	5,780,910
With donor restrictions	7,149,471
	<u>12,930,381</u>

Total Net Assets

12,930,381

TOTAL LIABILITIES AND NET ASSETS

\$ 13,266,972

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statement of Activities

Year Ended December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues and Support			
Public support	\$ 4,408,473	\$ 9,344,754	\$ 13,753,227
Special event revenue, net of \$34,955 direct expenses	113,241	10,000	123,241
Other in-kind goods and services	-	776,355	776,355
Other income	62,968	-	62,968
Net assets released from restrictions	7,067,805	(7,067,805)	-
Total revenues and support	11,652,487	3,063,304	14,715,791
Expenses			
Program services	9,560,661	-	9,560,661
Fundraising	1,239,528	-	1,239,528
Administrative & general operations	2,469,795	-	2,469,795
Total expenses	13,269,984	-	13,269,984
CHANGE IN NET ASSETS	(1,617,497)	3,063,304	1,445,807
Net assets at beginning of year	7,398,407	4,086,167	11,484,574
Net assets at end of year	\$ 5,780,910	\$ 7,149,471	\$ 12,930,381

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statement of Functional Expenses

Year Ended December 31, 2018

	Program Services						Support Services		Total	
	Fellowship Program	Service Leadership Corps	Service Platoon Program	Mass Deployment	Program Support	Women's Program	Total Program	Fundraising		Administrative & General Operations
Awareness and messaging	\$ 16,638	\$ 12,532	\$ 190,956	\$ 26,148	\$ 11,484	\$ 5,165	\$ 262,923	\$ 41	\$ 377	\$ 263,341
Bad debt expense	-	-	-	-	-	-	-	-	33,680	33,680
Banking/online processing fees	-	-	-	-	-	-	-	13,067	16,020	29,087
Computers and technology	7,797	17,016	122,110	210	60,357	115	207,605	37,838	263,144	508,587
Contract labor	9,840	53,768	129,120	61,378	23,564	18,658	296,328	89,939	500,928	887,195
Contributed legal services	-	-	-	-	84,000	-	84,000	-	625,687	709,687
Depreciation and amortization	-	-	36,449	-	-	-	36,449	-	30,046	66,495
Employee benefits	24,166	8,758	284,343	19,813	122,782	4,759	464,621	80,252	99,132	644,005
Events and travel	177,751	180,450	592,431	172,061	40,447	89,572	1,252,712	24,511	93,750	1,370,973
Fellowship awards	814,135	-	-	-	-	-	814,135	-	-	814,135
Insurance	-	-	5,681	-	-	-	5,681	1,215	21,560	28,456
Office/supplies	129	647	17,060	380	939	16	19,171	52	30,325	49,548
Payroll taxes	16,245	15,122	198,474	12,898	94,636	3,875	341,250	67,276	68,598	477,124
Platoon leader awards	-	-	305,200	-	-	-	305,200	-	-	305,200
Postage, mailing	501	498	4,784	65	1,105	128	7,081	3,129	9,893	20,103
Printing and copying	1,529	1,400	16,599	2,187	3,023	961	25,699	8,717	15,889	50,305
Project grants and supplies	7,646	9,338	578,064	133,536	8,680	5,591	742,855	16	615	743,486
Rent	-	-	336,115	-	1,094	-	337,209	-	59,401	396,610
Salaries	188,887	182,162	2,439,524	157,576	1,226,325	45,934	4,240,408	904,299	548,443	5,693,150
Telephone and E-communications	1,383	509	43,363	-	4,239	20	49,514	1,750	5,225	56,489
Volunteer and staff recognition	37	4,115	46,683	3,827	12,972	186	67,820	7,426	47,082	122,328
Expenses per statement of activities	1,266,684	486,315	5,346,956	590,079	1,695,647	174,980	9,560,661	1,239,528	2,469,795	13,269,984
Special event expense	-	-	-	-	-	-	-	34,955	-	34,955
Total expenses	\$ 1,266,684	\$ 486,315	\$ 5,346,956	\$ 590,079	\$ 1,695,647	\$ 174,980	\$ 9,560,661	\$ 1,274,483	\$ 2,469,795	\$ 13,304,939

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statement of Cash Flows

Years Ended December 31, 2018

Cash flows from operating activities:

Change in net assets	\$ 1,445,807
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Provision for bad debt expense	33,680
In-kind donations, net	28,100
Unrealized loss on investments	4,680
Depreciation and amortization	66,495
(Increase) decrease in operating assets:	
Other assets	23,135
Promises to give	(2,604,547)
Decrease in operating liabilities:	
Accounts payable	(45,527)
Accrued expenses	(90,372)
	<hr/>
Net cash used in operating activities	(1,138,549)

Cash flows from investing activities:

Purchase of certificates of deposit	(544,612)
Maturities of certificates of deposit	537,602
Purchase of investments	(557,480)
Sale of investments	513,116
	<hr/>
Net cash used in investing activities	(51,374)

DECREASE IN CASH AND CASH EQUIVALENTS

(1,189,923)

Cash and cash equivalents, beginning of year

7,708,430

Cash and cash equivalents, end of year

\$ 6,518,507

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Notes to Financial Statements

December 31, 2018

Note A - Nature of Activities

The Mission Continues (“TMC” or the “Organization”) is a 501(c)(3) not-for-profit organization established in 2007, headquartered in St. Louis, Missouri with offices in New York, New York, Houston, Texas, Los Angeles, California, and Washington, D.C.

The Mission Continues mission is to connect veterans with under-resourced communities: empowering veterans to continue their service while empowering communities with the talent, skills and preparedness of veterans to generate visible impact. TMC carries out this mission through a number of programs, described below:

The Fellowship Program engages individual, post 9/11 veterans in service with a nonprofit or civic organization of their choice. Veterans commit to a set of goals that they have to pursue weekly, over a fixed duration (6 months, 20 hours/week) along with a leadership development curriculum. This program was discontinued in 2018 to prioritize the Service Leadership Corp and Women’s Program.

The Service Leadership Corps (SLC) empowers veterans of all generations across the country to be community-based leaders of social change. SLC participants join a national movement of like-minded veterans who are committed to applying their leadership skills and experience in under-resourced communities to be a force for positive and lasting impact. Throughout the course of an innovative six-month program, SLC participants learn to problem solve some of our nation’s toughest challenges on a local level by partnering with community organizations. The SLC employs a cohort model to provide opportunities for veteran connection and personal growth with an increased focus on outcomes and learning objectives developed specifically for veterans.

The Service Platoon Program connects teams of volunteer veterans, service members, and community members that mobilize together to solve a specific challenge in their community. Our platoons partner with area nonprofits to rebuild their neighborhoods through service projects at schools, community centers, parks, and beyond. Platoon members volunteer as their time permits and develop their leadership skills while fostering camaraderie with like-minded individuals.

The Mass Deployment Program launched in 2016, initially as part of the service platoon program, is a team-based program that mobilizes veterans alongside local partners and volunteers in a single city over the course of a week-long project. At the heart of the effort is a team of over 75 veterans from across the country who report for duty for an entire week to a single city. Together with local partners and volunteers, this team concentrates their efforts to help revitalize neighborhoods, parks and schools. Each day, the team deploys and executes a variety of high-impact missions including construction, landscaping, painting, and public arts projects.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note A - Nature of Activities (Continued)

The Women Veteran's Program. In 2018, TMC held its 3rd annual Women's Veteran's Leadership Summit, an annual event that unites women veterans from across the country to share insights, provide an open forum to discuss the challenges women leaders face and to exchange solutions for addressing them. Women walk away from this weekend with a vastly expanded network, an abundance of resources, and a new outlook on overcoming professional roadblocks from lessons shared by the workshops and speakers.

Program Support and Thought Leadership. All of our programs require three primary functions that are delivered in a scalable way: technology tools, program design and training, and external affairs support. This also includes TMC research into long-term veteran impact around our Empowered Veteran's index.

Note B - Summary of Significant Accounting Policies

Basis of Accounting

These financial statements have been prepared on the accrual basis and, accordingly, reflect all significant receivables, payables and other liabilities. Revenues and expenses are recognized in the period in which they are earned or incurred.

Basis of Presentation

Financial statement presentation follows the requirements of Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") Topic 958, updated for the adoption of ASU 2016-14. The updated presentation of the financial statements requires TMC to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, and net assets with donor restrictions.

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets with Donor Restrictions – Net assets subject to donor (or certain grantor) imposed restrictions that limit the use of the donated asset. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. When stipulated time restrictions expire or purpose restrictions are accomplished, these assets are reclassified as net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity with use of income for unrestricted or temporarily restricted purposes. There are no net assets with donor restrictions held in perpetuity as of December 31, 2018.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note B - Summary of Significant Accounting Policies (Continued)

Use of Estimates in Financial Statement Preparation

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Change in Accounting Standards

In August 2016, the FASB issued ASU 2016-14, "The Presentations of Financial Statements of Not-for-Profit Entities" (Topic 958). This guidance is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about not-for-profit entity's liquidity, financial performance, and cash flows. Main provisions of this guidance include: presentation of two classes of net assets versus the previously required three; recognition of capital gifts for construction as net asset without donor restrictions when the associated long-lived asset is placed in service; and recognition of underwater endowment funds as a reduction in net assets with donor restrictions. The guidance also requires disclosures for board designated amounts, composition of net assets without donor restrictions, liquidity and the presentation of expenses by both their natural and functional classification. The Organization has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly.

Change in Accounting Policy

In 2018, TMC adopted a new accounting policy, whereby, donor-restricted contributions received and used for the purpose or time-period intended during the same year are no longer directly reported as increases in net assets without donor restrictions. The implementation of the new accounting policy did not have any impact on net assets or the change in net assets.

Cash and Cash Equivalents

TMC considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. TMC's cash is on deposit at two major domestic financial institutions. At times, bank deposits may be in excess of federally insured limits.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note B - Summary of Significant Accounting Policies (Continued)

Certificates of Deposit

Certificates of deposit (“CDs”) are recorded at cost, which approximates fair value at December 31, 2018. As of December 31, 2018, TMC owns CDs, two purchased on July 1, 2018 and September 23, 2018, with maturities of January 1, 2019 and September 23, 2019, respectively. The CDs earn interest at an annual percentage yield of 1.05% and 1.9%, respectively.

Investments

Investments are stated at fair value using quoted market prices. Investment income is recognized when earned. Unrealized gains and losses are included in the changes in net assets in the accompanying Statement of Activities.

Promises to Give

Promises to give are stated at the amount management expects to collect from balances outstanding at year-end. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the receivable. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. As of December 31, 2018 management considers all outstanding promises to give to be collectible, but has discounted the value of these receivables using a 2.5% discount rate.

Property and Equipment

Property and equipment are carried at cost or, if donated, are recorded based on the estimated fair values of the assets at the time of donation. Laptops and smaller computer equipment are not capitalized, but expensed in period purchased. Major renewals and betterments greater than \$2,000 are capitalized and maintenance and repairs which do not improve or extend the life of the respective assets are expensed in the current period. Depreciation and amortization are calculated using a method that approximates straight-line over the estimated useful life of the asset.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note B - Summary of Significant Accounting Policies (Continued)

Revenue and Support With and Without Donor Restriction

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence or nature of any donor restrictions. TMC reports donations of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When the satisfaction of a restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Donated Services, Supplies, and Facilities

Donated services, supplies, and facilities are recorded as support at their estimated values at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose (see Note J).

TMC records donated services in accordance with FASB ASC 958-605, *Revenue Recognition*. Therefore, donated services are recognized when the service either creates or enhances a non-financial asset or requires specialized skill that would be purchased if the service was not donated.

Functional Allocation of Expenses

Costs have been summarized on a functional basis in the statement of activities and statement of functional expenses. Accordingly, certain costs have been allocated between program service expenses and support service expenses.

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. TMC allocates staff salaries, benefits, and payroll taxes to programs and support services based upon job role and job description. Office rents and costs are allocated based on the office designation, each region maintaining one regional office and the Saint Louis office costs designated as a national headquarters and allocated to general operations. Depreciation of leasehold assets is allocated similar to office costs, and vehicle depreciation is based on usage. Program technology costs are allocated to programs based on estimated usage. TMC allocates program support costs (such as campaign marketing, program technologies, and program consulting support) to each program based on a pro-rata basis based on planned program participation (e.g., number of fellows, SLC corps members, service platoon leaders). All other costs are directly costed to programs based on the purpose of the activity.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note B - Summary of Significant Accounting Policies (Continued)

Income Tax Status

TMC constitutes a qualified not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code and is, therefore, exempt from federal income taxes. In accordance with accounting principles generally accepted in the United States of America, TMC uses a loss contingency approach for evaluating uncertain tax positions. Management continually evaluates expiring statute of limitations, audits, proposed settlements, changes in tax law, and new authoritative rulings. TMC has addressed the provisions of FASB ASC 740, Accounting for Income Taxes. In that regard, TMC has evaluated its tax positions, expiring statutes of limitations, audits, proposed settlements, changes in tax law, and new authoritative rulings and believes that no provision for income taxes is necessary, at this time, to cover any uncertain tax positions.

Subsequent Events

TMC has evaluated all subsequent events and transactions through June 24, 2019, the date which the financial statements were available to be issued. No events require recognition in the financial statements or disclosures of TMC per the definitions and requirements of FASB ASC Section 855-10, Subsequent Events.

Note C - Organizational Liquidity and Management

In accordance with ASU 2016-14, TMC provides the following information regarding its ability to meet cash needs within one year of the statement of financial position. As of December 31, 2018, TMC had the following assets available to meet operating cash needs:

Cash and cash equivalents	\$ 6,518,507
Investments, available for liquidation	3,006,022
Promises to give, due in current period	<u>1,624,799</u>
Liquid Assets	<u>\$ 11,149,328</u>

TMC has received gifts restricted for a specific purpose that are included in net assets with donor restrictions. No adjustments have been made in the liquid financial assets listed above as these gifts are expected to be used in the next operating cycle. The financial assets above exclude \$1,500,000 available line of credit, which could be utilized to meet TMC's operational needs.

TMC monitors liquidity by reporting and reviewing Days of Cash, separated into four classes: Days of Cash; Days of Receivables and other liquid assets, Days of Reserve Funds (Investments), and Line of Credit Days of Cash.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note D - Operating Line-of-Credit

During the year ended December 31, 2018, TMC extended its line of credit with PNC Bank with a borrowing base of \$1,500,000, maturing September 23, 2019. There were no draws taken on the line-of-credit during the year.

The line-of-credit is collateralized by all business assets and the certificate of deposit (“CD”) for \$500,000. Interest is due monthly at the prime rate; as of December 31, 2018, the prime rate was 5.50%.

Note E - Promises to Give

Promises to give are unconditional promises made by donors but not yet received by TMC. The balance of promises to give at December 31, 2018 was \$2,897,098. Promises to give are discounted at 2.5% from expected date of receipt to reflect fair value of the asset.

As of December 31, 2018, TMC had promises to give for the following amounts:

Due in 1 year	\$ 1,624,799
Due in 1 to 5 years	<u>1,272,299</u>
Total promises to give	2,897,098
Less: discount on promises to give	<u>(76,231)</u>
Total promises to give, net	\$ <u>2,820,867</u>

Note F - Conditional Promises to Give

As of December 31, 2018, TMC had conditional promises to give amounting to \$415,000, with payments scheduled through December 2021.

All payments are contingent upon meeting specific goals and milestones as defined in the agreements. During 2018, the Organization met the conditions defined in the agreements and received payments totaling \$2,408,333.

Since the aforementioned commitments represent conditional promises to give, they are not recorded as public support until donor conditions have substantially been met.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note G - Investments and Fair Value Measurements

TMC adopted FASB ASC 820-10 Fair Value Measurements and Disclosures. FASB ASC 820-10 establishes a framework for measuring fair value and expands disclosures about fair value measurements. FASB ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820-10 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities that are readily available to TMC.

Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Corporate bonds are valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

Management determines the fair value measurement valuation policies and procedures, subject to Board of Directors assessment and approval, including those for Level 3 recurring and nonrecurring measurements. At least annually, management: (1) determines if the current valuation techniques used in fair value measurements are still appropriate and (2) evaluates and adjusts the unobservable inputs used in the fair value measurements based on current market conditions and third-party information.

TMC recognizes transfers between levels in the fair value hierarchy at the end of the reporting period. In July of 2017, TMC approved and allocated \$3,000,000 for investment in a conservative bond portfolio to preserve capital and support future operations. The portfolio is actively managed by UMB and targets a 75-100% bond, 0-25% cash ratio, and the cost basis of \$2,812,105.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note G - Investments and Fair Value Measurements (Continued)

Fair value of assets measured on a recurring basis at December 31, 2018, are as follows:

<u>December 31, 2018</u>	<u>Fair Value Measurements Using</u>			
	<u>Fair Value</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
Corporate Bonds	\$ <u>2,710,251</u>	\$ <u>-</u>	\$ <u>2,710,251</u>	\$ <u>-</u>
Investments required to be shown in fair value hierarchy				\$ <u>2,710,251</u>
Cash equivalents				<u>295,771</u>
Total Investments				\$ <u>3,006,022</u>

Note H - Property and Equipment

During 2018, TMC had no capital additions to property and equipment, and recorded depreciation of \$66,495 related to leasehold improvements and vehicles. As of December 31, 2018, property and equipment consisted of:

Leasehold improvements	\$ 97,954
Equipment	91,805
Information technology	160,376
Furniture and fixtures	36,963
Website	32,300
Vehicles	<u>75,844</u>
Total property and equipment	495,242
Less: accumulated depreciation	<u>(400,243)</u>
Total property and equipment, net	\$ <u>94,999</u>

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note I - Note Receivable

On June 23, 2017 the Organization established a memorandum of understanding (“MOU”) with a partner non-profit organization as part of an agreement that would increase the awareness of the organization and conditionally return a grant of \$2.5M over the next 2 years.

Additional to the MOU, TMC issued a promissory note for the amount of \$400,000, maturing June 22, 2018. As of December 31, 2017, the promissory note and associated interest remained outstanding, and as such the Organization fully reserved for the note and related interest receivable. During 2018, the Organization continued to record accrued interest through the maturity of the promissory note. As of December 31, 2018 the note remains outstanding, and therefore the Organization fully reserved for the outstanding interest in the amount of \$33,680.

Note J - Net Assets with Donor Restrictions

As of December 31, 2018, net assets with donor restriction were restricted for the following:

December 31, 2017 Net Assets with Donor Restrictions	\$ 4,086,167
Additions:	
Purpose restrictions	7,506,109
Time restrictions	<u>2,625,000</u>
Total Additions	\$10,131,109
Releases:	
Purpose restrictions	\$ 5,660,065
Time restrictions	<u>1,407,740</u>
Total Releases	\$ 7,067,805
December 31, 2018 Net Assets with Donor Restrictions	<u>\$ 7,149,471</u>

Note K - Concentrations of Direct Support

For the year ended December 31, 2018, TMC received 24% of its total revenue from two donors, 56% from its top 10 donors, and 88% from its top 50 donors.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note L - In-Kind Donations

During the year ended December 31, 2018, TMC received donated professional services and supplies valued at \$776,355. These donations consisted of donated legal services, consulting services, as well as airline and hotel vouchers.

Note M - Lease Commitments

At December 31, 2018, TMC has a 36 month lease in St. Louis expiring January 2020 for \$4,750 per month. During the course of 2018, TMC executed a lease extension in Los Angeles, CA for 12 months, ending in February 2020 and signed a 6 month, 30 day cancellable lease in Chicago, IL.

TMC leases offices space in primary locations under varying terms and expirations as follows:

<u>Location</u>	<u>Term</u>	<u>Expiration</u>
New York, NY	87 months	March 2022
Washington, DC	36 months	October 2021
Los Angeles, CA	48 months	February 2020
Saint Louis, MO	36 months	January 2020
Chicago, IL	6 months	June 2019

As of December 31, 2018 future minimum rental commitments under these operating leases are as follows:

<u>Year Ending December 31,</u>	<u>Amounts</u>
2019	\$ 317,593
2020	231,042
2021	208,599
2022	<u>31,893</u>
Total	<u>\$ 789,127</u>

Total rent expense for the year ended December 31, 2018 was \$355,585.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2018

Note N - Legal Investigation

During the year ended December 31, 2018, the Organization was requested to provide organizational documents to certain agencies in conjunction with the ongoing investigations of the Organization's former executive director and former governor of the State of Missouri.

As of December 31, 2018 the Organization had complied with all requests and had received an exoneration letter from the State of Missouri. As such, the Organization is treating this matter as closed, therefore not requiring an additional disclosure or contingency reserve.